

THE LATEST NEWS AND UPDATES FROM OUR BTA INDUSTRY PARTNERS

sirius.

the business **travel** recruitment experts

As the UK's only recruitment specialist dedicated solely to the business travel sector, like so many companies, we have been hugely impacted by the pandemic. Until recruitment recovers (which it will) we are focusing on providing our other business services.

We have recently been working closely with clients and The BTA to provide outplacement support, training, mentoring and coaching to industry colleagues who have lost their jobs. Sadly, for now, many must leave the travel industry (whether on a temporary or permanent basis), and we have been focusing their minds and talent on achieving a successful transfer to other industries.

We offer these additional services on an outsourced, project or one-off basis:

- Outplacement Support
- HR & Employee Engagement Consultancy
- Training and Mentoring Programme Consultancy
- Career Development Advice
- CV Writing Advice
- Recruitment Strategy Consultancy

Any companies that are looking to support employees who are being let go, Sirius is able to tailor a bespoke support package to set your employees up with the tools and the confidence that they will need to move forward. These can include group sessions or one-to-one coaching.

**PLEASE EMAIL | LYNNE@SIRIUS-CV.COM | OR
CALL | 1932 562007 | TO DISCUSS YOUR
REQUIREMENTS**



Sabre

Q&A: Sabre On Equitable Deals In Airline Distribution

The stakes for distribution agreements between airlines and their GDS partners have been shifting in recent years. In a Q&A first published in Phocuswire, Wade Jones, Chief Product Officer, Sabre Travel Solutions, talks about balanced deals, the importance of an open marketplace and why it's no longer just about money.

The stakes for distribution agreements between airlines and their GDS partners have been shifting in recent years.



Sometimes parties fall out with content removed from the GDS only for negotiations to resume and an agreement to be reached at a later stage.

In a Q&A, Wade Jones, EVP & Chief Product Office, Sabre Travel Solutions, talks about the complexities and changing landscape of distribution agreements.

[FIND OUT MORE](#)

Change Is Here Change Fees Are Gone



United Airlines is making a big change...for the better. To support your travellers during their U.S. travels, they've decided to get rid of change fees for good, effective immediately. You can say goodbye to change fees on most Economy¹ and all premium cabin tickets when they travel within the U.S., Puerto Rico and U.S. Virgin Islands or between the U.S. and Mexico or the Caribbean

United is also extending their waiver for new tickets issued through December 31, 2020, to permit unlimited changes with no fee. This policy applies to all ticket types issued after March 3, 2020 and is valid for domestic and international travel.

And starting this January, United will be the only U.S. airline that will let customers with tickets of all fare types to fly same-day standby for free. Additionally, MileagePlus[®] Premier[®] members have even more flexibility and can confirm a seat on an earlier flight for no cost at all².

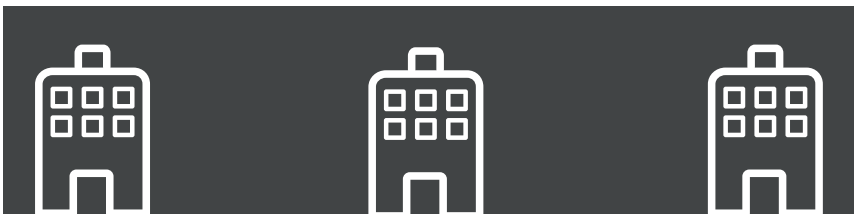
With these new options, United gives you more flexibility than any other U.S. carrier when your traveller's plans change.

[WATCH THE VIDEO TO LEARN MORE.](#)

[SIGN UP TO RECEIVE UNITED AIRLINES UK NEWS](#)

1. Basic Economy tickets cannot be changed.

2. If the same fare class is available. If the same fare class is closed, a fare differential will apply. New flight must be within 24 hours of originally scheduled flight.



Accor Introduces 'ALL Meet Well' For Meetings And Events In Europe



Accor, the leading augmented hospitality group, today announced that 135 hotels in its brand portfolio in Northern Europe* have introduced 'ALL Meet Well', a new initiative to enable meeting and event planners to restart live event programmes.

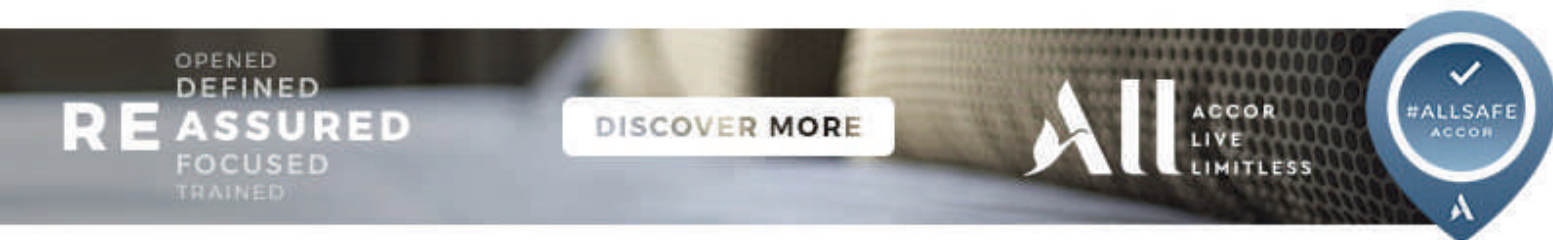
Accor's ALL Meet Well initiative provides double 'ALL meeting planner' points, flexible meeting

space in accordance with government guidelines on social distancing and no cancellation fees for delegate groups of up to 50 people if the meeting is cancelled at least 14 days in advance. Working closely with the Meetings Industry Association (mia) and the government, Accor will also provide Covid-19 clauses in contracts.

ALL Meet Well includes a series of measures to protect planners, delegates, guests and employees: on a daily basis cleaning routines will be carried out during evenings and lunch breaks, including disinfecting light switches, door handles, chairs, tables, hangers and consoles; vacuum cleaners will be equipped with HEPA filters; and cleaning checklists will be provided to the event organisers prior to meetings taking place.

All meetings and events will be run in line with ALLSAFE, Accor's global cleanliness and prevention programme. New meetings, events and group bookings made from the 1st of September 2020 – 31st May 2021 will include ALL Meet Well benefits.

FIND OUT MORE



In September and October we are offering our managed corporate customers up to 30% off our Flexi fare when they book through a TMC or Self Booking Tool.

We think that business travellers will appreciate using a dedicated bag drop, and added benefits like fast track security and Speedy Boarding, upfront seating with two pieces of hand luggage and a refreshment voucher to spend onboard.

In addition, the fare includes up to 23Kg hold luggage and the ability to change the date of travel, free of any charges, within one of day either side of the original travel date.

We hope the discount will encourage business travel as well as provide travellers with enhanced levels of service and comfort.

For the latest easyJet business travel information please remember to check the easyJet Business Partners Library for the most current information regarding travel, safety and health measures etc.

FIND OUT MORE

easyJet



Guide To Travel Recovery

What Will Boost Consumer Confidence And How Is The Industry Responding?

Safety is everyone's top priority right now. The industry is working tirelessly to put the necessary measures in place to allow people to safely take to the skies, get on the road, and stay in hotels again. But are these measures aligned to what travelers want – and do they provide enough reassurance to stimulate bookings?

To find out, Travelport carried out research focused on travelers' changing needs in the era of COVID-19. We cross-checked these findings against what our supply partners (air, hotel, car) are actually doing and published all of this in our Guide to Travel Recovery. What emerged from our research is that people want to travel, and are willing to – but only if stringent safety measures are implemented across all touchpoints of their journey. In addition, people also want the flexibility to cancel or amend their booking if their situation changes.

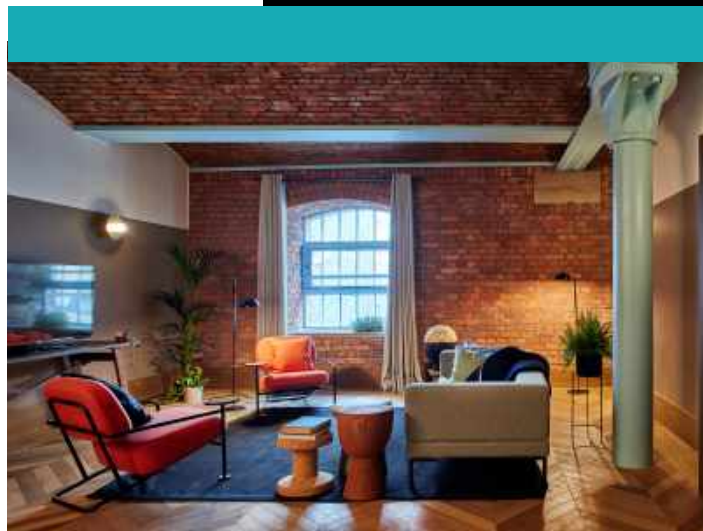
[CLICK HERE TO DOWNLOAD THE GUIDE](#)

Native Guests Are Voting With Their Pyjamas...

NATIVE

Native remains an ideal choice for corporate travellers and a fantastic alternative to traditional hotel solutions. Regardless of length of stay – be it a long-term project or a single overnight for a meeting – we offer that true home from home experience that brings with it added safety, true flexibility and the space to think, work and play.

We have seen some really positive trends during August and our leisure customers are choosing to stay at Native and voting with their pyjamas! The STR data which provide benchmarking data to Native and our competitors across the hotel and apartment marketplace shows Native Bankside has enjoyed a 66% higher occupancy than the rest of the comparable local market with we are seeing the same in Manchester and Glasgow. We believe this will flow down to the business traveller as travel starts to come back and the Aparthotel model is ideal for international travellers who may be required to quarantine.



New On Business Hub

Native are delighted to have launched our On Business hub. Whether you're a business traveller, a corporate client, a travel management company or an agency partner – the On Business hub is dedicated to you. Head to the On Business Hub to read our first few articles around Native's new normal, the additional safety and hygiene lengths we've implemented and to find out about recent press coverage.

We're 'Good to Go' and AA Covid Confident!

The AA, Visit Britain and Visit Scotland have accredited us with having in place the necessary risk assessment, safety measures and staff training to reopen safely.



Win A Free Night Stay

Sign up to our newsletter and you will be entered into the prize draw to win a complimentary night in any Native property. Click here to sign up and enter:

<https://news.nativeplaces.com/p/1X1W-I3U/native-giveaway>