

Partners Virus Temperature Gauge

27 Partners Responded

Percentage

Responses

Question Two

What percentage of employees has your company furloughed to date?

0 – 30%	41%
31 – 50%	4%
51 – 70%	18%
71 – 90%	26%
Above 90%	11%

Question Three

What is the current feeling within your company with regards to the immediate future for the TMC community?

Extremely concerned	30%
Concerned	55%
Neither concerned no optimistic	0%
Optimistic	15%
Very optimistic	0%

Question Four

Currently what are your expectations for when corporate travel will recommence?

In the next month	0%
2 – 3 months	28%
3 – 6 months	53%
6 months+	25%

Question Five

Do you believe the corporate travel industry will return to 2019/20 levels in the next 12 months?

Yes	14%
No	86%

Percentage

Responses

Question Six

What issues concern you most for the future, choose all that apply?

Lack of credit availability	21%
Lack of available qualified staff	0%
Failure of TMC's	43%
Failure of suppliers to the industry	61%
Poor supplier commercial terms	21%
Non collaborative approach of TMC's	21%

Corporate policy change	71%
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Lack of sustained government support	68%
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Other	21%
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- Failure of airlines How quickly airlines can re-instate schedules Corporates worrying about duty of care and moving their people through airports, on-board flights and in hotels and transfers. How can they be sure each is cleaned adequately? The future of smaller transactional based third party providers (CBTs, developers etc). Do they have sufficient investments/funds to continue if such a large decline in volume?.
- NO vaccine = very subdued travel until.
- Lack of confidence from travelers in international travel. Lack of confidence from meetings planners to arrange events / meetings in advance.
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Question Seven

How do you expect corporates to change their travel plans when travel resumes? Choose all that apply.

Travel budgets reduced	83%
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Downgrading of travel polices to lower airline cabins or hotel grades	36%
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Travel policies changed to restrict all but unnecessary travel **83%**

Travel significantly replaced by video conferencing **75%**

To renegotiate terms with their TMC's to reduce cost **32%**

To renegotiate terms with their suppliers to reduce cost **57%**

Traveller wellbeing being raised higher up the agenda **71%**

Other **7%**

- Will corporates need to provide PPE for their travellers and if so, to what standard of PPE as their are varying standards? Will further travel insurance (cost) be required?
- Safety being the prime factor when choosing suppliers - traveller safety for business travel will be the determining factor

Question Eight

Do you expect to have to make redundancies or further redundancies once the government support finishes?

Yes **32%**

No **25%**

Don't Know **43%**

Question Nine

Do you currently expect to maximise yields once travel returns and therefore prices increase?

Yes **7%**

No **36%**

Don't Know **57%**

Question Ten

What currently gives you optimism about the future?

The historic resilience of the corporate travel industry **82%**

The chance to press the reset button on the disruption within the industry **46%**

Pent up demand for corporate travel **43%**

The opportunity to once again prove the value of collaboration with the TMC industry	50%
The chance of closer collaboration and community support as a result of the crisis	50%
I have no optimism for the future	0%

Question Eleven

Do you think the stopping of all travel and the positive effects it has had on the environment will increase the focus on sustainability within corporate companies?

Yes	82%
No	18%